

Pacesetter Awards
One Thomas Circle, NW
Suite 600
Washington, DC 20005

To Whom It May Concern:

I am most pleased to nominate Jim Murphy and Associates for Pacesetter Awards in Management and Customer Service.

As the President/CEO of Summit Technology Group, Inc., I work with a number of general contractors in the Sonoma-Napa area, providing electrical, communications and building security wiring. I have worked with Jim Murphy and Associates for over 16 years, subcontracting on numerous projects, both residential and commercial.

Our Company's divisions look forward to working on JMA projects for a number of reasons. They are well organized, which is a high priority for us. JMA runs their schedules with enough time to perform our work, and the job sites are clean and ready for us to come in and do our job. JMA's change order process makes it easy for us to supply customers with the system features they want, and for us to get paid for the change order services we have provided. Most importantly, they always deliver on their commitments.

JMA has a reputation for doing what is right for its subcontractors. I have seen contractors take the side of the clients in difficult situations, even though the subcontractor did nothing wrong. However, JMA determines what the facts are and does what is right -- no matter who the person is.

Thank you for your consideration of this nomination. I believe it is well-earned and highly deserved by this excellent company. If you have any questions or need further information, please do not hesitate to contact me directly.

Sincerely,



Larry Dashiell
President/CEO
Summit Technology Group, Inc.
Summit Electric, Inc.
Summit Electronic Systems, Inc.